

In 2009 we revised our discount scheme for the mutual benefit of the local churches and the shop. This is called the Bookshop/Church Partnership (BCP). I would like to emphasise that this is a partnership – we offer discount to your church in return for your contribution in selling and promoting Christian books and resources to your congregation.

Please be aware right from the outset that we cannot offer discount on Christian resources merely because you are doing Christian work. As a business in the current economic climate, we are only just breaking even, and our fixed costs are rising all the time. If we are to continue to fulfil our own Christian ministry in the future i.e. to support and provide for you as churches, we cannot keep giving away discount. The discount we give is partly a 'thank you' for helping to extend this ministry, and partly a recognition of the costs you incur by being an 'outpost' of the shop.

In order to fit your particular situation, we are offering different Tiers in the revised scheme. Details of these are laid out below. The more you are able to do to sell books and resources, the more discount we can offer you.

On all Tiers discount will **only** be given to BCP cardholders (i.e. BCP cards are not transferable). Anything bought by any other member of the church will be charged at normal price and will not be put on invoice. The only exception to this is if a cardholder has made special arrangements in advance for a specific occasion. We regret that we are not able to give discount to churches which are not signed up to BCP.

Bulk purchases operate outside the above parameters. If you need multiple copies of a book (etc.) please contact us to see what we can offer. We can sometimes get special discounts from publishers. **This applies whether you are signed up to the scheme or not.** If you are signed up to the scheme we may be able to offer additional discount.

Always contact us about bulk purchases to see what we can arrange.

If you are having a special event and require multiple copies of one or more books (or other items) on a Sale or Return basis then please notify us of this at least 2 months in advance, preferably in writing. We have to make special arrangements with the suppliers for this to happen and they often require considerable notice.

We appreciate that ministers and Church Leaders need to buy lots of resources. If your church signs up to the scheme on Tiers 1-3 your Church Leaders will be offered a Discount Card. The discount offered will vary depending on the Tier. **Discount will only be given to Church Leaders who have a current BCP card.** When Church Leaders change churches we would be grateful if they would reapply under their new church.

Lay Preachers can apply for Discount cards if they are part of a church which signs up to the scheme on Tiers 1-3. Lay Preachers will need to apply for their card on the relevant form and this will need to be verified by the church.

We would be grateful if you would arrange all 'Sale or Return' or large transactions in advance with The Christian Bookshop. This is to ensure that we have enough members of staff available to give the time to this and still offer other customers a good service. We also ask that if at all possible you avoid peak hours and Saturdays.

We are aware of the sad fact that many Christians do not use their local Christian bookshop and many do not even know where it is. If you have a Bookstall please mention the link with The Christian Bookshop and encourage people to call in when they are in Birkenhead. We would be glad if you could display a poster for The Christian Bookshop and notify your church of any special events and Sales we are holding. We are planning to use e-mail a lot more – as a cheaper, faster method of communication – to keep churches up to date, so please ensure that we have your e-mail address.

Church Information Sheet

Many of our records at present contain only a single name and phone number, and these may be out of date. We have created a Church Information Sheet to enable us to have better contact details for your church and information about what resources your church uses and the kind of things that might be of interest to you. This way we can keep you informed about what's happening in the shop, any special events we may have, and any new publications that we hear about.

In addition to enabling us to keep in touch with you and keep you informed, we can use the Church Information Sheet to give information to anyone who is asking about local churches. It's amazing how many people ask at the local Christian bookshop for such information – so it would be good to keep a kind of Church Directory. Therefore, if there are any changes please let us know as soon as possible so that we can ensure we are giving out the correct information.

We hope that this new BCP scheme is going to meet the needs of your church. Please prayerfully consider whether you should sign up to it, and if you do, at what Tier. We would like to use this scheme to work more closely with all the churches in the area, so that the Good News of Jesus can be known and accepted by more people on Wirral. Let's go into partnership together!

If you decide that you would like to sign up to BCP please fill in the Church Information Sheet and the BCP Registration Form that is appropriate for you. We will issue cards and start the discount as soon as possible after we receive your forms.

Even if you decide that the BCP scheme is not right for your church at this time we'd still be glad if you would fill in and return the Church Information Sheet enclosed in this pack.

Thank you and may God bless you in your ministry.

Tier 1: Permanent Bookstall

Your church signs up to BCP and agrees to run a permanent bookstall. Books can be taken on a Sale or Return [SoR] or a Firm Sale basis. For SoR the books on the bookstall will need to be renewed every 4 weeks.

Please look at the notes on running a Bookstall.

Discount will be given to BCP cardholders. Anything bought by any other member of the church will be charged at normal price and will not be put on invoice. The only exception to this will be when a cardholder has made special arrangements in advance for a specific occasion.

Churches can apply for cards for:

2x Church Leaders

(If your church requires more Leader cards then please speak to us in the shop.)

1x Bookstall Co-ordinator

4x others –

You may like to allocate cards based on who can most easily come into the shop, and what responsibilities they have in the church – eg. daily reading notes, Sunday School, youth work, small group leadership, etc.

Lay Preachers in your church can apply for a Discount card under Tier 1.

Bulk purchases operate outside the above parameters. If you need multiple copies of a book (etc.) please contact us to see what we can offer. We can sometimes get special discounts from publishers. **Always contact us about bulk purchases to see what we can arrange.**

Discount will be given as follows:

10% on all church purchases put on invoice.

If invoices are not paid within the 30 day pay period discount may be withdrawn.

10% on items sold under a Sale or Return arrangement whether paid for when the SoR is returned or put on to invoice.

12.5% on all church purchases paid for when taken – Firm Sale only.

10% on all personal purchases made by Lay Preachers who are BCP card holders (ie paid for by the preacher when taken and for his/her personal use)

15% on all personal purchases made by the Church Leaders (ie paid for by the leader when taken and for his/her personal use).

15% on all personal purchases made by the Bookstall Co-ordinator (ie paid for by the Co-ordinator and for his/her personal use) – as an appreciation of their hard work.

Tier 2: 3 or more Bookstalls per year

Your church signs up to BCP and agrees to run at least 3 bookstalls per year. The books will be taken on a Sale or Return basis and will be out for no longer than 4 weeks – unless a special arrangement has been made with the Bookshop. A return date will be agreed when the books are taken out.

Please look at the notes on running a Bookstall.

Discount will be given to BCP cardholders. Anything bought by any other member of the church will be charged at normal price and will not be put on invoice. The only exception to this will be when a cardholder has made special arrangements in advance for a specific occasion.

Churches can apply for cards for:

2x Church Leaders

(If your church requires more Leader cards then please speak to us in the shop.)

1x Bookstall Co-ordinator

4x others –

You may like to allocate cards based on who can most easily come into the shop, and what responsibilities they have in the church – eg. daily reading notes, Sunday School, youth work, small group leadership, etc.

Lay Preachers in your church can apply for a Discount card under Tier 2.

Bulk purchases operate outside the above parameters. If you need multiple copies of a book (etc.) please contact us to see what we can offer. We can sometimes get special discounts from publishers. **Always contact us about bulk purchases to see what we can arrange.**

Discount will be given as follows:

10% on all church purchases put on invoice or paid for when taken. If invoices are not paid within the 30 day pay period discount may be withdrawn.

10% on items sold under a Sale or Return arrangement whether paid for when the SoR is returned or put on to invoice.

12.5% on all personal purchases for the Church Leaders (ie paid for when taken by the leader and for his/her personal use)

10% on all personal purchases made by Lay Preachers who are BCP card holders (ie paid for by the preacher when taken and for his/her personal use)

Tier 3: Under 3 Bookstalls per year

Your church signs up to BCP but does not agree to run 3 bookstalls per year.

If you do run a Bookstall the books will be taken on a Sale or Return basis and will be out for no longer than 4 weeks – unless a special arrangement has been made with the Bookshop. A return date will be agreed when the books are taken out.

Please look at the notes on running a Bookstall.

Discount will not be given on regular purchases – only on Bookstalls.

Churches can apply for cards for:

2x Church Leaders

(If your church requires more Leader cards then please speak to us in the shop.)

1x Bookstall Co-ordinator

Lay Preachers in your church can apply for a Discount card under Tier 3.

Bulk purchases operate outside the above parameters. If you need multiple copies of a book (etc.) please contact us to see what we can offer. We can sometimes get special discounts from publishers.

Always contact us about bulk purchases to see what we can arrange.

Discount will be given as follows:

10% on items sold under a Sale or Return arrangement whether paid for when the SoR is returned or put on to invoice.

10% on all personal purchases for the Church Leaders (ie paid for by the leader when taken and for his/her personal use)

10% on all personal purchases made by Lay Preachers who are BCP card holders (ie paid for by the preacher when taken and for his/her personal use)

Tier 4: Schools and other organisations

Schools and other organisations can join BCP on a similar basis to Tier 3.

Your organisation signs up to BCP but does not agree to run 3 bookstalls per year.

If you do run a Bookstall the books will be taken on a Sale or Return basis and will be out for no longer than 4 weeks – unless a special arrangement has been made with the Bookshop in advance. A return date will be agreed when the books are taken out.

Discount will also be given on purchases totalling over £50 for the school (eg. assembly books, CDs, software, Bibles, etc.) or the children (eg. Christmas or end of year).

Organisations can apply for 1 card for the organisation. 2 people will need to be named on the card.

Bulk purchases operate outside the above parameters. If you need multiple copies of a book (etc.) please contact us to see what we can offer. We can sometimes get special discounts from publishers.

Always contact us about bulk purchases to see what we can arrange.

Discount will be given as follows:

10% on items sold under a Sale or Return arrangement whether paid for when the SoR is returned or put on to invoice.

10% for purchases totalling £50+ before discount. These can be put on invoice.

Tier 5: Students

Students can get discount by showing a NUS card.

Theological students can join the BCP Student scheme.
This covers any theological courses that can be verified eg. Diocesan Readers' courses, Methodist Local Preachers' courses, etc.

Students will need to get verification from the appropriate colleges for each year that they are signed up to a particular course. BCP Student Discount cards are only valid for a year.
All student cards – NUS and BCP will expire on 30th September of each year.
Discount can only be given if cards are in date.

Students can get discount on items paid for by the named person on the card.
Discount will not be given if other people pay.

Student discount will not be given on multiple items.

Bulk purchases operate outside the above parameters. If you need multiple copies of a book (etc.) please contact us to see what we can offer. We can sometimes get special discounts from publishers.

Always contact us about bulk purchases to see what we can arrange.

Discount will be given as follows:

10% discount for all students who show a current NUS card

10% discount for all Theological Students who sign up to our BCP Student scheme.